

In the Spotlight

UPCOMING EVENTS

JANUARY 7

Speed Networking Lunch
12 – 1:30 pm

JANUARY 16

Business After Business
5 – 7 pm

FEBRUARY 13

Business After Business
5 – 7 pm

MARCH 7

KeyBank Speaker Series
8 – 10 am

MARCH 11

Business After Business
5 – 7 pm

MARCH 20

Westchester Business Expo
Mega Mixer
Hilton Westchester
2 -- 6 pm

MARCH 27

Power Breakfast
8 – 9:30 am

For more information
and locations for these
upcoming events visit

westchesterny.org

Macquesten Development, LLC

Rella Fogliano



With a mission to provide luxurious, affordable living to Westchester County residents, Rella Fogliano, President of Macquesten Development LLC in Pelham, doesn't let challenges in the industry stagger her determination to build beautiful homes for those who would otherwise not be able to afford them.

"I see a need for affordable housing in Westchester," said Fogliano, a new member of the Business Council of Westchester, "and they should be beautiful – no different than luxurious developments. I love the challenge."

In the developments that she takes on, Fogliano marries modern design with environmentally-friendly amenities for projects in Westchester, as well as in the Bronx, Manhattan and other boroughs of New York City, all while keeping them affordable.

The only child of an Italian immigrant, Fogliano had a vision for her business in the 1980s when her father, Sabino Fogliano, was heading towards retirement from his long-time construction company in Mount Vernon. For years, she worked alongside him. However, when her father purchased vacant land in the Bronx, she saw her business in a male-domi-

nated industry growing before her own eyes.

"My vision was different from my father's vision in that I always knew that I wanted to develop, build and own affordable housing developments," Fogliano said. "It is extremely rewarding."

Macquesten Development LLC was founded in 1992. In 1993, her company was awarded New York State financing for new construction of a 63-unit building in the Bronx.

Having developed several projects in Manhattan, Fogliano is now working on projects in Westchester, including a 225-unit affordable rental apartment development in New Rochelle called Heritage Homes, a redevelopment of the former 70-year old Hartley Homes; and, a 81-unit Transit Oriented Development in Mount Vernon called The Modern. The project is located in an area that is "the Gateway" into Mount Vernon from Yonkers and the Bronx.

"This is a life-changing career," Fogliano. "My plan is to be at the construction site for a very long time and I hope that the residents continue to love living in their new homes."