

THE LIST NY AREA'S LARGEST WOMEN-OWNED COMPANIES

Ranked by 2015 revenue

| RANK | COMPANY | PHONE/WEBSITE | TOP FEMALE EXECUTIVE | 2015 REVENUE (IN MILLIONS)/ % CHG. VS. '14 | PROJECTED 2016 REVENUE (IN MILLIONS)/ % CHG. VS. '15 | 2015 NY AREA EMPLOYEES ¹ | 2015 TOTAL EMPLOYEES ¹ | YEAR COMPANY WAS FOUNDED | NATURE OF BUSINESS |
|------|---|---|--|--|---|--|--------------------------------------|-----------------------------------|---|
| 9 | Loren Communications International Ltd. 44 Wall St. New York, NY 10005 | (212) 752-4900 lorencommunications.com | <i>Pamela Loren</i> Chairman, chief executive | \$129.0 0.0% | \$129.0 0.0% | 300 | 500 | 1975 | International medical telecommunications |
| 10 | Marketsmith Inc. ² 2 Wing Drive Cedar Knolls, NJ 07927 | (973) 889-0006 marketsmithinc.com | <i>Monica C. Smith</i> Founder, chairwoman | \$103.1 0.0% | n/a | n/a | n/a | 1999 | Audience insights |
| 11 | D'Artagnan Inc. 600 Green Lane Union, NJ 07083 | (800) 327-8246 dartagnan.com | <i>Ariane Daguin</i> Founder, chief executive | \$99.0 +5.3% | \$107.0 +8.1% | 178 | 221 | 1985 | Specialty meats and gourmet food |
| 12 | Juniper Communities 400 Broadacres Drive Bloomfield, NJ 07003 | (973) 661-8300 junipercommunities.com | <i>Lynne S. Katzmann</i> President, founder | \$74.0 +4.1% | \$80.0 +8.1% | 13 | 1,250 | 1988 | Owner of senior-living and long-term-care communities |
| 12 | Meadows Office Interiors 885 Third Ave. New York, NY 10022 | (212) 741-0333 meadowsoffice.com | <i>Sheri David, Marissa Allen, Rosalie Edson</i> Chief executive, chief operating officer, chairwoman | \$74.0 +8.8% | \$75.0 +1.4% | 67 | 67 | 1967 | Office furniture sales, service and installation |
| 12 | Ruder Finn Inc. 425 E. 53rd St. New York, NY 10022 | (212) 593-6400 ruderfinn.com | <i>Kathy Bloomgarden</i> Chief executive | \$74.0 +0.1% | n/a | 198 | 565 | 1948 | Public relations |
| 15 | ACC Construction Corp. 6 E. 32nd St. New York, NY 10016 | (212) 686-9331 acc-construction.com | <i>Michele Medaglia</i> President, chief executive | \$60.0 +1.8% | \$60.0 0.0% | 58 | 58 | 1984 | General contractor and construction manager |
| 16 | Sharp Decisions Inc. 1040 Sixth Ave. New York, NY 10018 | (212) 481-5533 sharpdecisions.com | <i>Karen Ross</i> President, chief executive | \$58.8 +0.3% | \$61.4 +4.5% | 300 | 420 | 1990 | Technology consulting |
| 17 | MacQuesten Construction Management 438 Fifth Ave. Pelham, NY 10803 | (914) 667-7227 macquesten.com | <i>Rella Fogliano</i> Operating manager | \$55.0 +37.5% | \$75.0 +36.4% | 22 | 22 | 2003 | Developer/builder of multifamily housing |
| 18 | ICP Inc. 20 Clifton Ave. Staten Island, NY 10305 | (718) 556-6700 icpcorp.com | <i>Michelle Fabozzi</i> Chief executive | \$50.0 0.0% | n/a | 70 | 70 | 1989 | Information technology |
| 19 | Adafruit Industries 150 Varick St. New York, NY 10013 | n/a adafruit.com | <i>Limor Fried</i> Founder, chief executive | \$40.0 +20.5% | \$45.0 +12.5% | 87 | 87 | 2005 | Educational electronics, Internet of Things and wearables |
| 20 | ProjectSpan Services ² 254 Huron St. Brooklyn, NY 11222 | (718) 389-1025 projectspan.com | <i>Nellie Torres</i> President | \$28.7 0.0% | n/a | n/a | n/a | 2003 | Construction materials and infrastructure planning |
| 21 | Miller Druck Specialty Contracting Inc. 264 W. 40th St. New York, NY 10018 | (212) 343-3300 millerdruck.com | <i>Barbara E. Cohen</i> President, owner | \$28.0 +47.4% | \$25.0 -10.7% | 175 | 175 | 1983 | Supplier and subcontractor of natural stone, tile, precast and hard-surface materials |
| 22 | International Asbestos Removal 6808 Woodside Ave. Woodside, NY 11377 | (718) 335-0304 iaronline.com | <i>Karen Grando</i> President | \$27.5 +134.7% | \$30.0 +9.1% | 130 | 130 | 1987 | Environmental remediation, insulation, demolition and facility maintenance |
| 23 | Progressive Promotions Inc. 145 Cedar Lane Englewood, NJ 07631 | (201) 945-0500 progressivepromotions.com | <i>Julie Levi</i> President | \$25.0 +4.2% | n/a | 30 | 33 | 1987 | Promotional products, award programs, sales incentives and corporate apparel |
| 24 | Hired by Matrix Inc. 266 Harristown Road Glen Rock, NJ 07452 | (201) 587-0777 hiredbymatrix.com | <i>Sharon L. Olzerowicz</i> President, chief executive | \$21.8 -11.2% | \$26.0 +19.4% | 75 | 143 | 1986 | Staffing and recruiting |
| 25 | Walsh Electrical Contracting Inc. 15 Newark Ave. Staten Island, NY 10302 | (718) 351-3399 walshec.com | <i>Linda Walsh</i> President | \$16.3 +12.1% | \$28.0 +72.3% | 78 | 78 | 1976 | Electrical contracting |

New York area includes New York City and Nassau, Suffolk and Westchester counties in New York, and Bergen, Essex, Hudson, Union and Morris counties in New Jersey. *Crain's New York Business* uses staff research, extensive surveys and the most current references available to produce its lists, but given the confidential nature of the information for many privately held women-owned companies, it is not possible to identify and include every company that would qualify for the list. To qualify for this list, a company must be a privately owned business headquartered in the New York area, and 51% or more of the business must be owned by a woman. Travel agencies are excluded. Information was supplied by the companies. Revenue figures are for the calendar year except for firms for which a fiscal year end is cited. Ranking and percentage changes are based on unrounded numbers. In case of a tie, firms are ranked alphabetically. n/a-Not available. 1-Full-time and full-time equivalent, as of Dec. 31. 2-Crain's estimate. 3-Company estimate from 2015. Research: Gerald Schiffman